



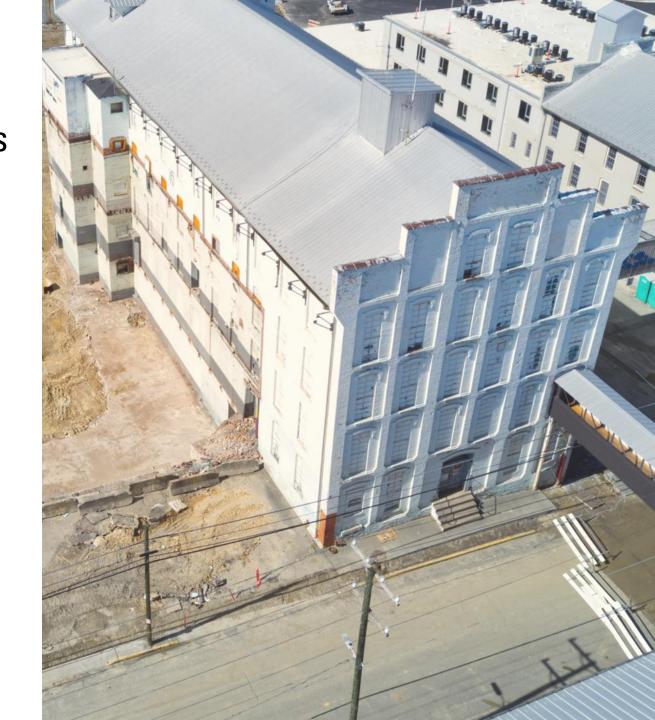


Fighting For Historic Preservation

A MAIN STREET INTERVENTION TO SAVE HISTORIC BUILDINGS

Fighting For Historic Preservation:

- Understanding & Guiding Developers through Historic Tax Credits
- Playing the Long Game: Planning & Persistence
- Leaning into NC Main Street, UNCG
 Main Street Fellows, SHPO, NCDDA,
 & Other Resources for Assistance
- Preservation's Economic Impact
- Making Lemonade Out of Lemons
- Prioritize Preservation in Your Work Plan



Understanding & Guiding Developers Through Historic Tax Credits

North Carolina Credit for Rehabilitating Income-Producing Historic Structure:

- > 15 percent of qualified rehabilitation costs of up to \$10 million for historic income-producing properties; 10 percent for \$10 million to \$20 million; no credit for more than \$20 million.
- > 5 percent additional credit with \$20 million project cap for projects located in either Tier One or Tier Two areas or on an eligible targeted investment site on expenditures made prior to Dec 31, 2016.
- > Transaction Cap: \$4.5 million, based on \$20 million project of vacant mill in distressed county.

North Carolina Mill Tax Credit for Rehabilitating Income-Producing Historic Mills:

> The mill rehabilitation credit allows a state credit of 40% for a taxpayer who is allowed a federal HTC on QREs of at least \$10 million with respect to the certified rehabilitation of an eligible railroad station. That credit also has a Jan. 1, 2030, sunset date.

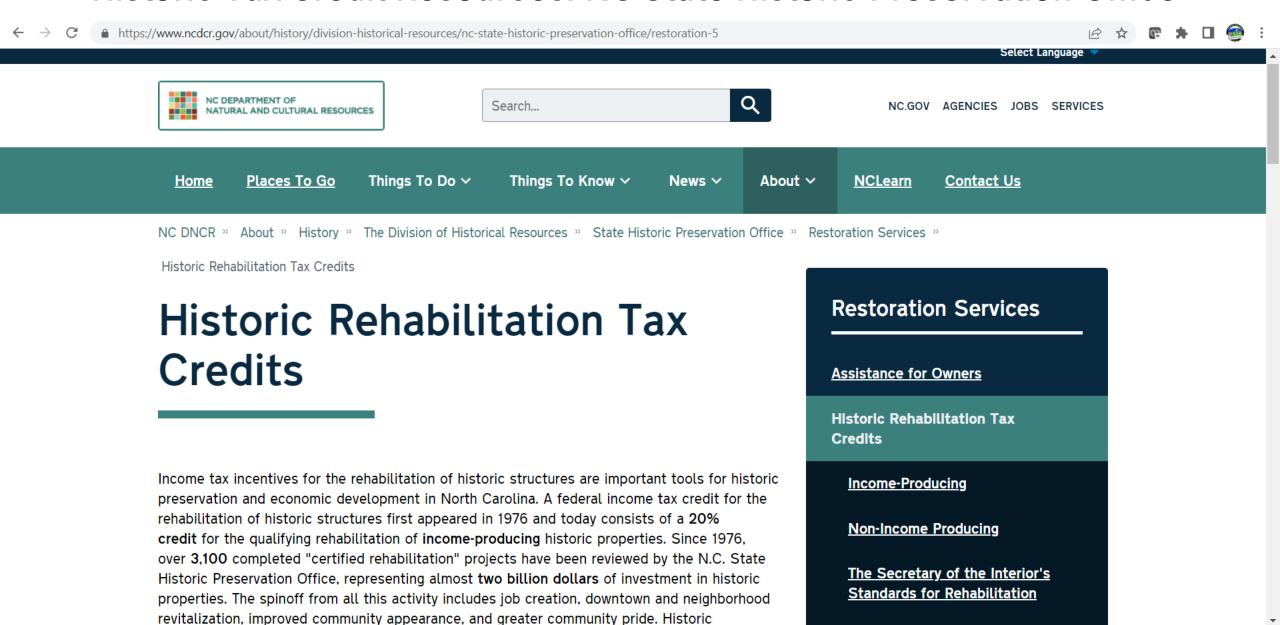
North Carolina Historic Preservation State Tax Credits for Non-Income Producing Properties:

- > The state offers an income tax credit equal to 15 percent of eligible rehabilitation expenses for properties on National Register or contributing to a National Register-listed Historic District.
- > These properties do not qualify for the federal credit. You must apply only for the state credit.
- > Transaction Cap: \$22,500

<u>Federal Credit for Rehabilitating Income-Producing Historic Structure:</u>

- > To qualify for the 20 percent credit, a building must be a certified historic structure (buildings individually listed on the National Register of Historic Places or listed as a contributing building in a National Register or state or local historic district certified by the Secretary of the Interior.
- > The National Park Service determines if a building is a certified historic structure by approving Part 1 of the application.

Historic Tax Credit Resources: NC State Historic Preservation Office



Historic Tax Credit Resources: NC State Historic Preservation Office



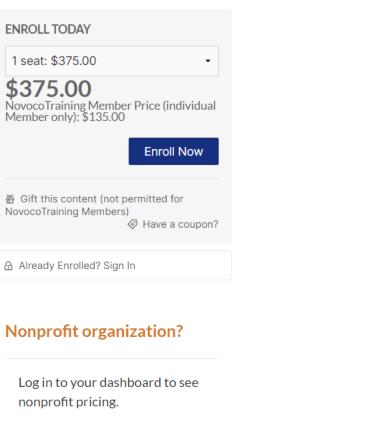
NCDC Bundle with Historic Tax Credit Option

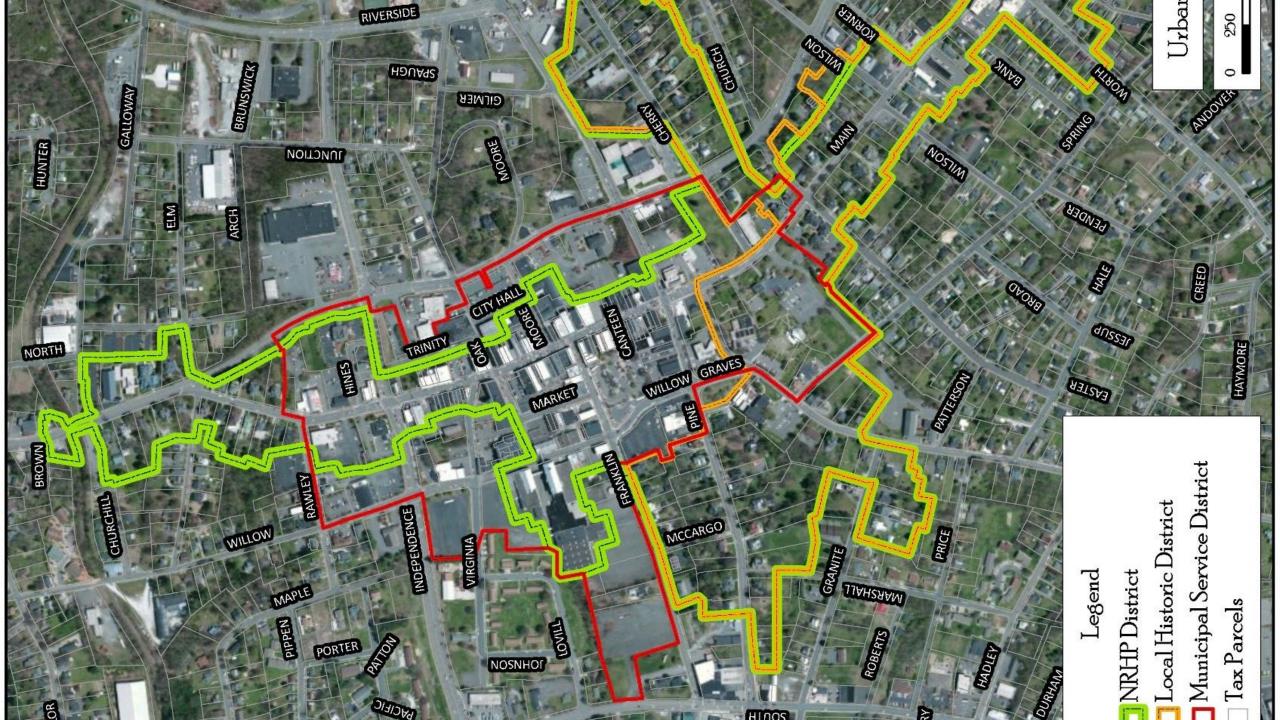
The Novogradac Community Development Certificate (NCDC) is an education program hosted by Novogradac that focuses on providing an entry-level knowledge base in community development tax incentives including the low-income housing tax credit (LIHTC) and new markets tax credit (NMTC) with an additional course in one of the following community development areas: the historic rehabilitation tax credit (HTC); renewable energy tax credits (RETCs); and the opportunity zones (OZ) incentive.

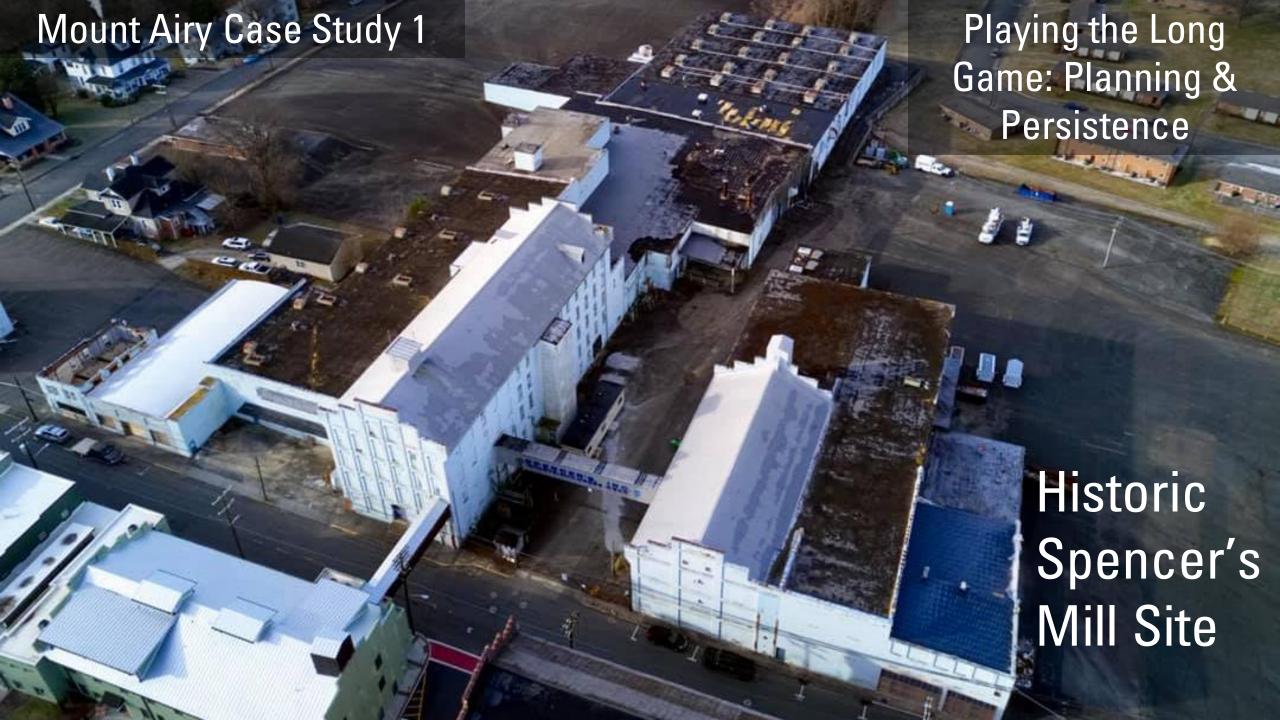
Historic Tax Credit Option Curriculum About the NCDC Pricing

The Historic Tax Credit Option for the NCDC is provided as a bundle here.

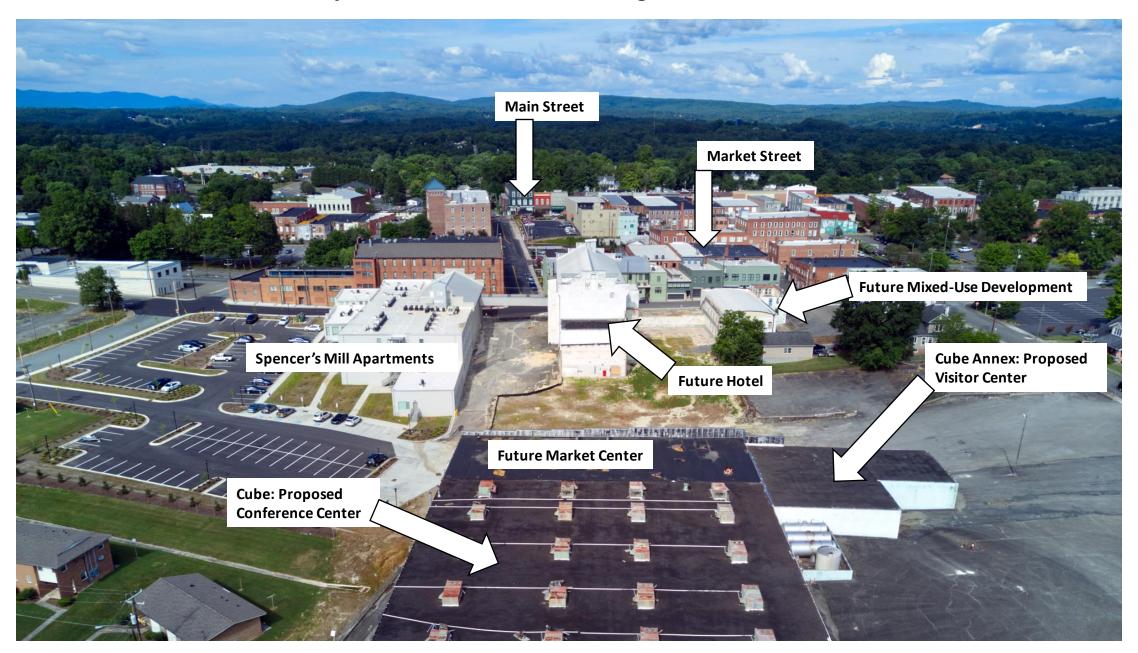
- Click here to view the NCDC Bundle with OZ Option
- Click here to view the NCDC Bundle with RETC Option

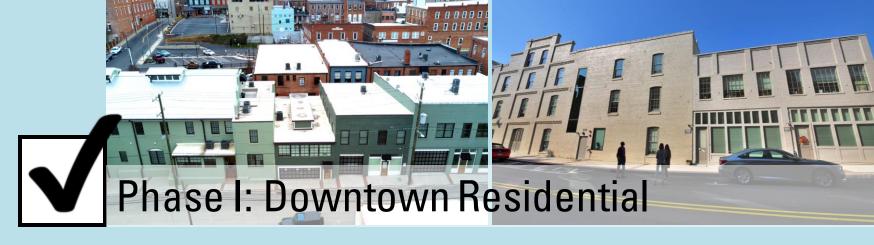






Aerial of Spencer's Mill Looking East to Main Street





SPENCER'S MILL REDEVELOPMENT INITIATIVE





Playing the Long Game: Planning & Persistence: Historic Spencer's Mill

- > 2013: MAD, Inc. joins the Main Street Program.
- > 2014: MAD, Inc. expands the MSD to include the Spencer's property.
- > 2014: The Spencer's property is auctioned off in two parcels: one purchased by local developer, Gene Rees, the other by the City.
- ➤ 2014 2018: The redevelopment process is driven by the City and a local redevelopment commission made up of volunteers. They recruit an apartment developer, a hotel developer, and a professional theater.
- ➤ 2017: Gene Rees completes the Spencer's Loft Condominiums (16 units), \$4.7 Million investment.
- ➤ 2018: The City dissolves the volunteer redevelopment commission. Barter Theater negotiations come to an impasse. First hotel developer backs out. The apartment development moves forward.

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Playing the Long Game: Planning & Persistence: Historic Spencer's Mill

- ➤ 2019: MAD, Inc. funds a conceptual site plan for the Spencer's property. Offers to manage and RFP and the development process on behalf of the City. The City allows MAD to manage the project moving forward.
- > 2019: City approves selective demolition of non-historic/unsound structures on the property.
- > 2020: Spencer's Mill Apartments are completed (65 units), \$10.5 Million investment.
- > 2020: RFP is issued for remaining parcels on the property.
- > 2021: Proposal Accepted for Boutique Hotel & Market Center. MAD manages option and development agreement negotiations.
- MAD, Inc. begins planning for phase 3 (remaining buildings on the property) & funds updated conceptual site plan, schematic renderings, and floor plans for a visitor & conference center complex.

Playing the Long Game: Planning & Persistence: Historic Spencer's Mill

- ➤ 2021 2022: HTC Application Process/Design & Pre-Construction Work for phase 2 (boutique hotel and market center).
- Completion of Willow Street Improvements: Fall 2022
- Developer: Early Work on the Sparger Building, Construction Documents, Codes Applications, Building Permits: Early 2023 – Summer 2023 (Phase II)
- ➤ City: Initial Site Work, Finished Grade / Installed Utilities to Accommodate General Construction: Early 2023 Summer 2023 (Phase II)
- ➤ Hotel General Construction and Completion of Site Work: Summer 2023 Early 2025 (Phase II)
- ➤ Hotel Opening: Spring 2025











Phase I: After











Considering the Economic Impacts of the Spencer's Projects

Phase 1 – Residential Developments (Condos and Apartments)

	Private Ca	pitalInvestment	\$15.25 million
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Full Taxable Valuation \$10.71 million

Annual Discretionary Spending (140 Residents)
 \$2.52 million

Phase 2 – Hotel and Market Center

Private Capital Investment	\$15.00 million+
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Full Taxable Valuation \$10.61 million+

Phase 3 – Visitor and Conference Center

	Capital Investment (Visitor Center)	\$2.00 million
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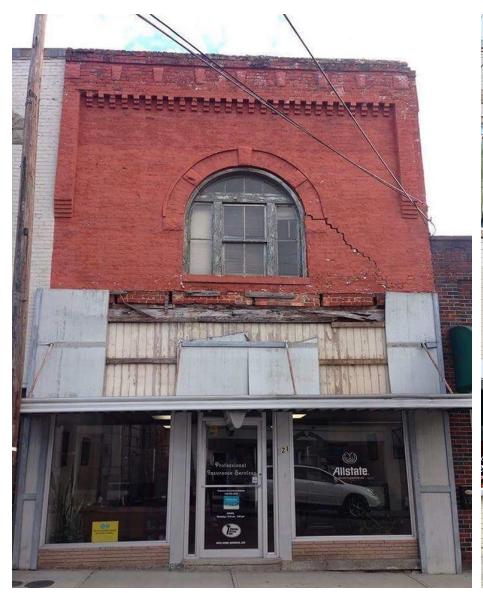
Capital Investment (Conference Center)TBD

What does managing a large historic preservation project look like?

- > A dedicated team willing to see things through.
- ➤ Meetings. Meetings. MAD had 348 Meetings in 2021. We've had 90 technical meetings on the Spencer's project from September 2021 June 2022.
- Growing thick skin: carrying the load of political pressure and public criticism.
- ➤ Drive the bus and understand that there will be dead ends and failures. Drop activities and tasks that are keeping you from preserving your historic structures.
- Lobby for partnerships & public investment.



Mount Airy Case Study 2: Kazoku Sushi & Bar





The Kazoku
Redevelopment
Project was
supported through
the MAD, Inc. HTC
mentorship, a
façade grant, and
UNCG Free Design
Assistance.

Before After

Kazoku Sushi & Bar

- > 2016: MAD, Inc. begins meeting with property/business owner to talk about preservation.
- > 2017: MAD submits building to **UNCG Main Street Fellows for** FREE design assistance.
- > 2017: Property owner loves the design and decides the best path forward is to sell the building to someone who could implement the design.



Facade Enhancement Description

121 Franklin St. is a contributing building in the Downtown Wilkesboro Historic District. The two story commercial building was constructed between 1896 and 1900 and has since been significantly aftered. The original transom and storefront has been replaced with a metal storefront fanlight and a decorative arched surround.



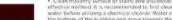
A conceptual facade rendering for both the street and rear facade is included. A view without the awning is included to illustrate new facade that addresses window and door openings, however, until mor understanding of rear access and use is identified, a more detailed writ and signage. Before any changes are made, it is highly recommended

ecretary of the Interior's Standards for Rehabilitation



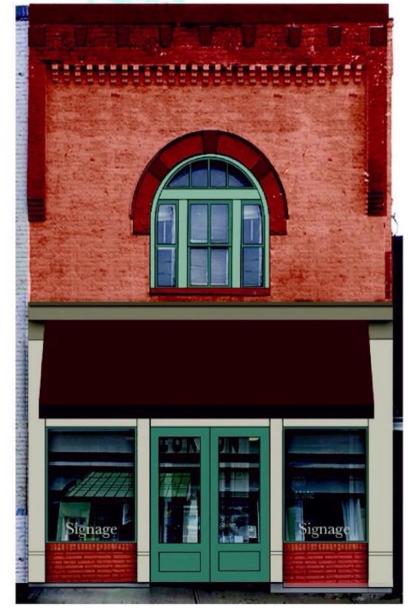
of the brick facade and the beam supporting the storefront opening.











Conceptual Rendering with Awning 121 Franklin St., Mount Airy, NC

Kazoku Sushi & Bar

- ➤ 2017: Building sells to local developer with experience, but not HTC experience.
- > 2017: MAD mentored developer through the HTC process.
- ➤ 2018: Building reopens as a new sushi restaurant with two Airbnb units upstairs creating 6 full-time and 25 part-time jobs.
- ➤ 2018: Developer joins MAD as board member/serves in a mentor role to other property owners.



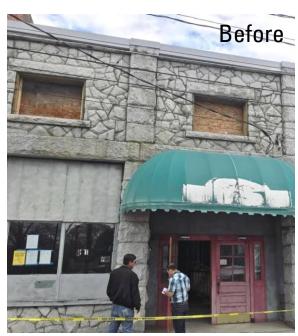
Considering the Economic Impact:

- Following the completion of the project, next door (Adrian's Hairtique) received a MAD, Inc. façade grant and mural grant.
- Soon after, a building directly across the street was purchased and upfitted into a new restaurant (Soho Bar and Grill). This building received a façade grant.
- The Dickson Building was purchased and renovated into 4 new retail spaces. It received HTC mentorship through MAD, a façade grant, and UNCG Free Design Assistance.
- This very small public investment of \$8,000 spurred \$1.55 million in private investment.

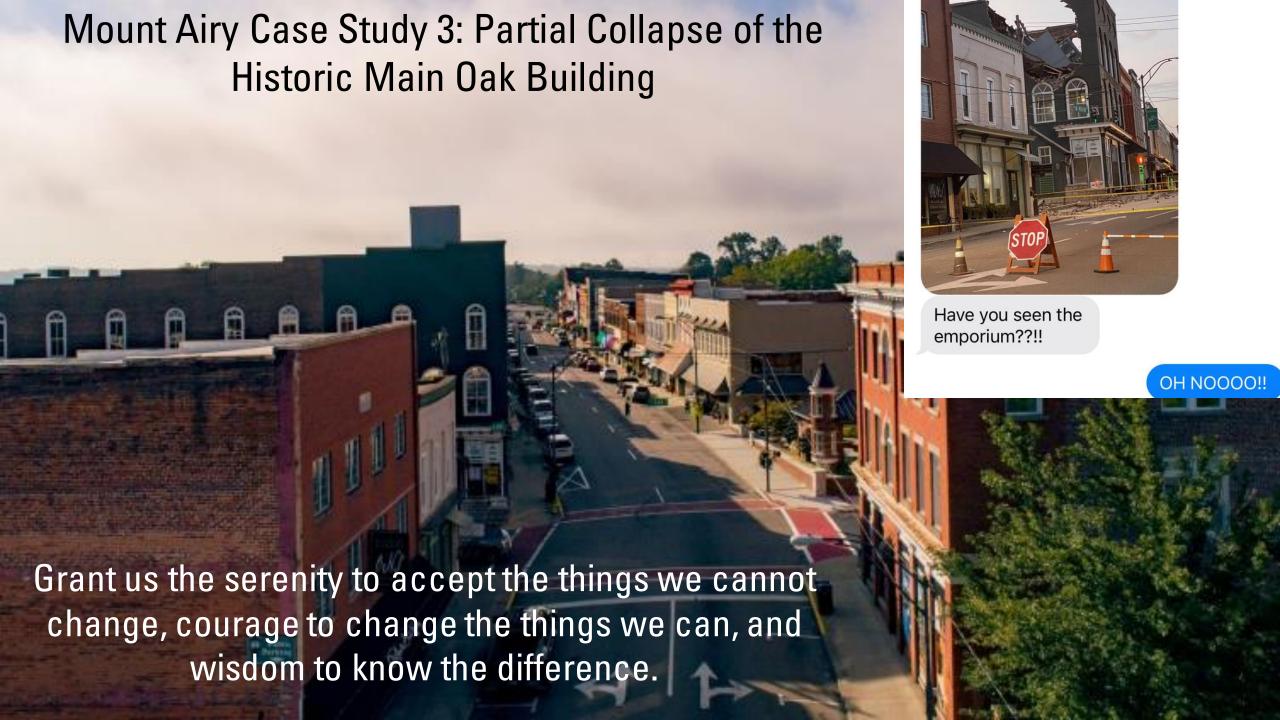












Acceptance: We Cannot Change That this Pivotal Building has Collapsed.

HOME > NEWS > Airbnb project eyed for Main-Oak site

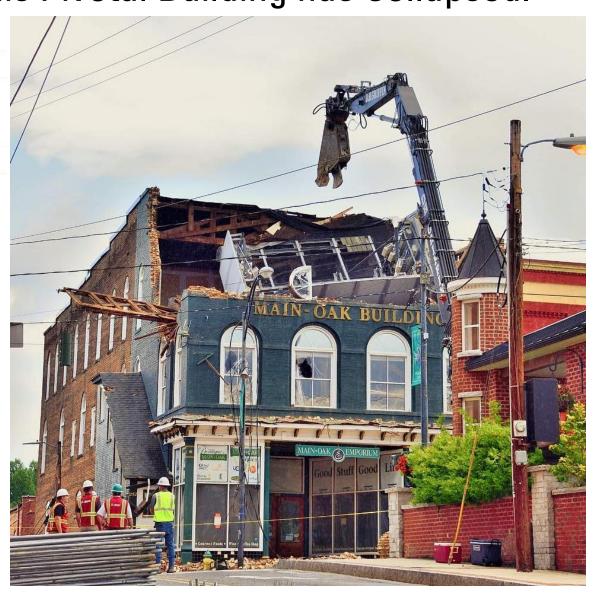
Airbnb project eyed for Main-Oak site

By Tom Joyce tjoyce@mtairynews.com



The project is planned for the Main-Oak Emporium building at 245 City Hall St. in Mount Airy, which is pictured, and its sister structure, the Main-Oak Building at 248 N. Main St.

October 2021: Two Main Oak Buildings Sell for \$1.7 Million for a phased Airbnb/Mixed Use Redevelopment



July 5, 2022: Sudden-collapse of the Pivotal Main Oak Building causing major structural damage.

Partial Collapse of the Historic Main Oak Building: A Pivotal Historic Structure

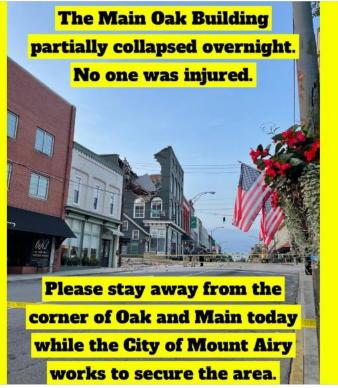


The Main Oak Building (Pivotal) was constructed between 1905 and 1910 as the Midkiff Hardware Store. It was a virtually intact three-story, four-bays wide, eight-bays deep brick commercial building with random coursed granite foundation/basement. Prior to the collapse, the building retained its cast iron shop front columns, round arched windows with fanlights, diamond paneled cornice, and recessed double-leaf entrance. The interior retained its row of decorative reeded cast iron support columns and pressed metal coffered ceiling. Information courtesy of the National Register of Historic Places.

The Courage to Change the Things We Can: We CAN Change the Narrative. This Building Is Worthy of Preservation. It Is Our Shared Built Heritage.



Friends, we are shocked and saddened by the partial collapse of the pivotal and historic Main Oak Building. Please stay away from the corner of Oak St and Main St today as the area is secured. Thank you for your understanding, #downtownmountairy W



182,924 People reached 32,309 Engagements ↑ +16.5x higher Distribution score

Boost post

Venturing Vippermans and 1.9K others

451 Comments 1.4K Shares



Downtown Mount Airy

Published by Lizzie Morrison ② · July 5 at 1:43 PM · ❸

Mount Airy Downtown, Inc. is relieved to know there were no injuries reported and no loss of life occurred with the partial collapse of the Main Oak Building. We feel so fortunate that everyone is okay. At the same time, we are saddened by the sudden partial loss of a pivotal historic building in the Mount Airy National Register Historic District. The Main Oak Building was built between 1905 and 1910 as the Midkiff Hardware Store. It is an invaluable and irreplaceable part of our history here in Mount Airy. The community and visitors alike will be mourning a monumental loss if the front facade cannot be saved. Preservation of our historic structures is of utmost importance to retaining the character, charm, and history of Mount Airy. We will keep you all updated as we receive updated information.



Downtown Mount Airy is in Mount Airy, North Carolina. Published by Instagram ② · July 7 at 4:34 PM · Instagram · ③

Update on the historic Main Oak Building:

We have received word that demolition is done for now. There is hope that most of the remaining parts of the building can be saved.

Mount Airy Downtown, Inc. and the City of Mount Airy met with the North Carolina Main Street & Rural Planning Center and the State Historic Preservation Office who all share our desire to see the Main Oak Building saved. We have a team in place that cares deeply about preservation of our historic structures. We know how to make lemonade out of lemons. Something good will happen because people here care about this place.

At this time, the official cause of the partial collapse hasn't been released. As soon as we have that information we will share it with

*Edit: Major DH Griffin equipment will be moved by tonight, but there will still be a closure in the 200 Block of North Main Street. The area will be secured and sidewalk access will be restored to downtown businesses by tomorrow. PLEASE show them some major LOVE as they reopen.

This has been and will continue to be a traumatic event in our shared history. The great relief we all feel that no one was hurt or killed is immeasurable. We are SO thankful.

We also see and feel the deep emotional response from the community. Our historic structures represent the physical expression of past generations. Downtown is our built heritage. We have childhood memories from walking these streets and patronizing these shops. Our parents do. Our grandparents do. Our great grandparents do. These historic structures mean so much to all of us. They are our shared community heartbeat. That's why we are all feeling some heartbreak right now. Keep hope. #downtownmountairy

35,985 7,004 ↑ +3.4x higher **Boost post** Distribution score People reached Engagements **1** \$ 906 65 Comments 158 Shares 心 Like Comment Share Most relevant ▼ Comment as Downtown Mount Airv



Sherry Vernon Riddle

My mother bought my tricycle at Midkiff's Hardware around 1952-1953. She said they didn't have one the size she wanted on the sales floor and the sales person had her to ride with him on the freight elevator to the third floor to pick out the one she wanted. I remember riding that tricycle around in the yard and on the driveway.

Love Reply Hide 3w

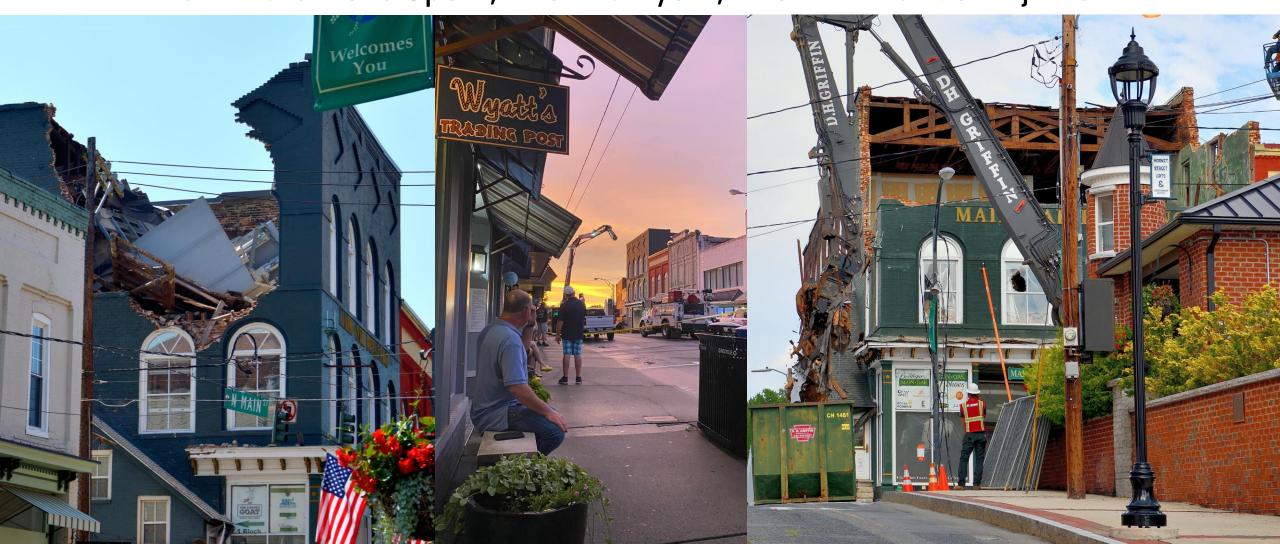


The Courage to Change the Things We Can: <u>We CAN Insert Ourselves in the Conversation</u>. <u>We CAN Push for Preservation</u>.

- ➤ If you have a catastrophe, IMMEDIATELY reach out to NC Main Street and the State Historic Preservation Office. Lean into your resources.
- Quickly make contact with the private development team/property owners.
- Communicate with the City.
- > Send the message that preservation is of utmost importance.



The Wisdom to Know the Difference: We Knew We Couldn't Overrule the Structural Engineers & the Private Property Owner Who Determined the 3rd Floor Façade & Parapet Wall Needed to be Removed. We Can Push, but Ultimately Cannot Control the Private Developers, Their Lawyers, Their Insurance Adjusters.



What's Next? We Continually Check In with Development Team & City Staff for Updates. We Will Continue to Advocate for Preservation & Will Serve as a Resource.



Prioritize Preservation in Your Work Plan:

- ➤ Your Economic Development Strategies, Goals, and Actions Should Be Preservation-Based.
- Drop the Low Impact Activities & Events that are Holding You Back from High Impact Preservation Work.
- No Amount of Promotional Activity Will Shape Your Brand Like Preserving Your Historic Buildings.

Contact Information:



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